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**RIETER**



# Creating a Global Leader in Natural and Manmade Fibers

## Rieter Acquisition of Barmag

May 6, 2025 – Conference for Media and Investors

# Presenters and Agenda

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**Thomas Oetterli**  
Chairman and Chief Executive Officer



**Oliver Streuli**  
Chief Financial Officer

## 01 Key Transaction Highlights

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## 02 Overview of Barmag

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## 03 Strategic Rationale

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## 04 Summary and Process

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## 05 Q&A

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# 1 Key Transaction Highlights

# Opportunity to Create a Leader in Natural and Manmade Fibers (“MMF”) **RIETER**



**Expansion into MMF to complement offering as a global textile champion**

**MMF expected to deliver incremental growth driven by global consumer demand**

**Barmag is a market and technology leader in MMF**

**Natural fibers and MMF largely complementary**

**Step change in scale, reach and profitability at attractive valuation**



# Key Terms of the Transaction

## Transaction overview

- **Rieter has signed a definitive agreement to acquire Barmag** from OC Oerlikon
- **Transaction of key strategic relevance enabling entry into higher growth manmade fiber market by acquiring a market leader in the field**
- **PCS Holding AG remains largest shareholder and fully supports transaction and related capital increase**

## Purchase price

- **All-cash equity purchase price of CHF 713 million**
- **Earn-out component of up to CHF 100 million**, conditional on financial results achieved by 2028
- **6.3x through-the-cycle EV/EBITDA<sup>(1)</sup> pre-synergies and pre-earn-out, and 5.4x incl. run-rate synergies<sup>(2)</sup>**

## Financing

- **Secured financing** through bridge loan facilities from UBS
- **Take-out via CHF 477 million capital increase** through rights issue and private placement as well as syndicated debt facilities
  - **Backed by P. Spuhler**
  - **Supported by M. Haefner**
  - ➔ **Over 50% of capital increase committed by two largest shareholders**
- **Temporary post-transaction leverage of ~3.0x<sup>(3)</sup>**

## Necessary approvals and next steps

- **Subject to customary regulatory approvals**
- **Extraordinary General Meeting to approve the capital increase expected in Q3 or Q4 2025**
- **Closing of the transaction targeted for Q4 2025**

Notes: (1) Based on adjusted EBITDA for the financial years 2017-2024; (2) Assuming CHF 20 million run-rate synergies; (3) Based on 2024A pro forma combined Net Debt and EBITDA and post CHF 477million equity capital increase

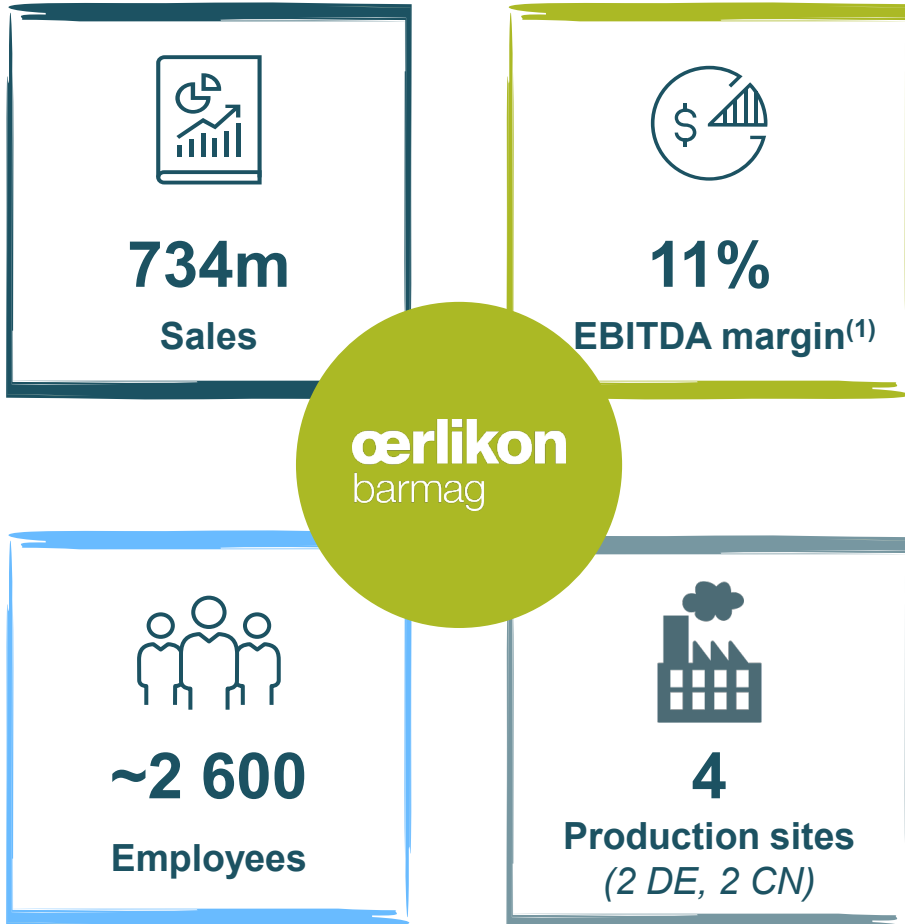


## 2 Overview of Barmag

# Barmag is a Global Market Leader in Manmade Fiber Solutions



## Key metrics (2024)



Source: Company information

Notes: (1) Adjusted EBITDA; (2) Bulk Continuous Filament

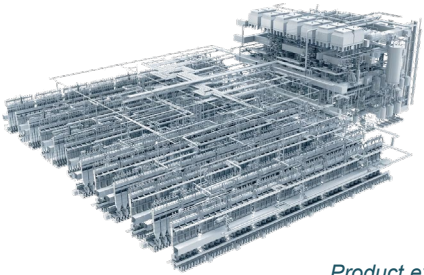
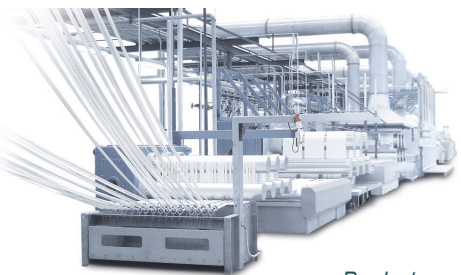
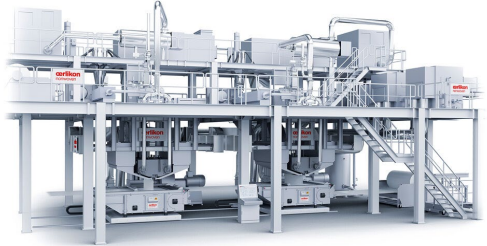
## Company overview

- Barmag is a **major global player in the manmade fiber market**
- **Leading provider of filament spinning systems** for manufacturing manmade fibers, as well as texturing machines, BCF<sup>(2)</sup> systems, staple fiber spinning, and nonwoven solutions
- Barmag acts as an **engineering services provider, offering solutions across the textile value chain**
- **Owner of strong and well-reputed brands** Oerlikon Barmag, Oerlikon Neumag, and Oerlikon Nonwoven
- **Strongly positioned** in global key markets

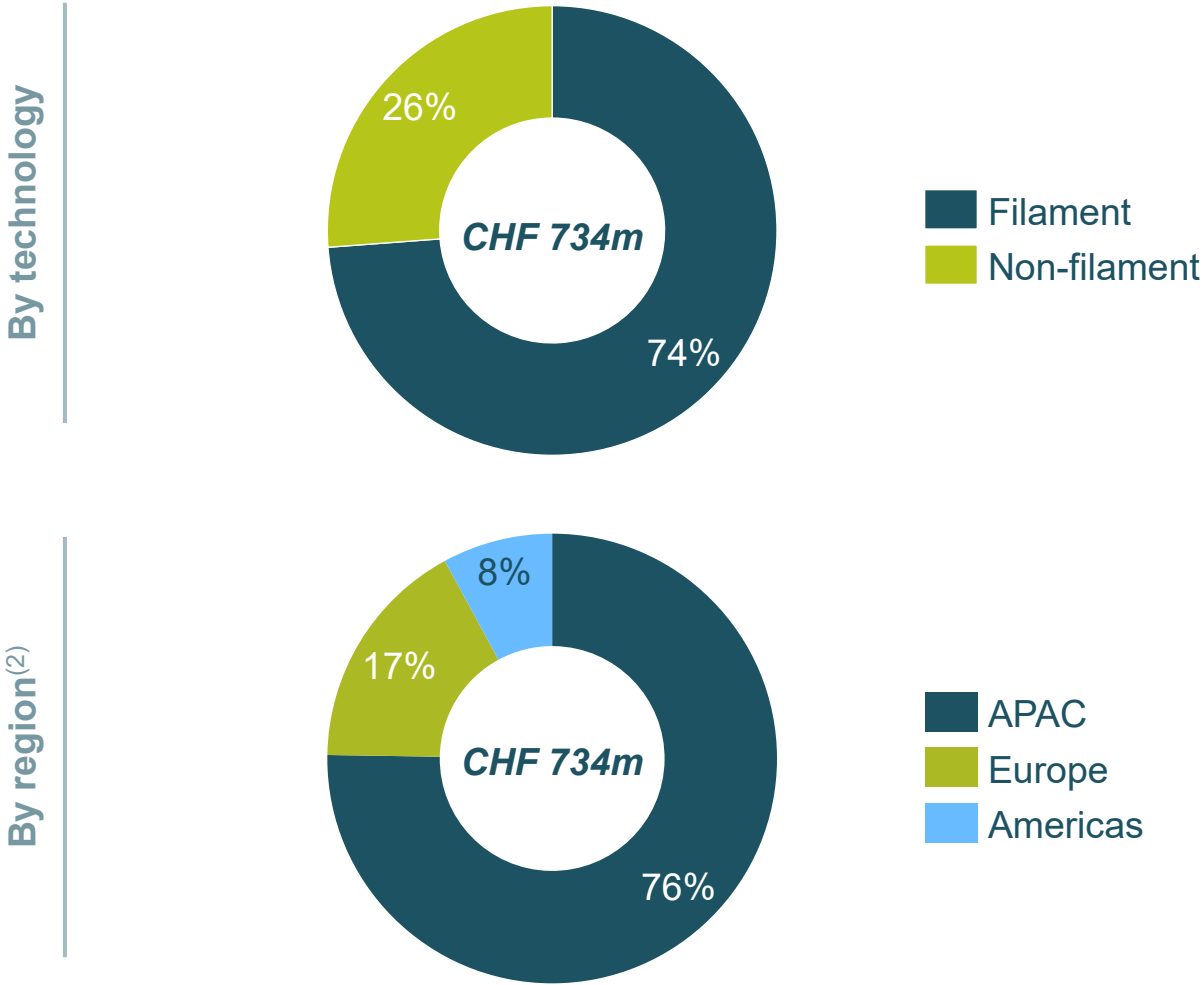
# Diversified Product Offering Supported by Well Established Brands



## Overview of product offering and brands

|              |  |                                                                         |                                                                                                                |
|--------------|--|-------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| Filament     |  | Spinning systems and texturing machines                                 | <br><i>Product example</i>   |
|              |  | BCF <sup>(1)</sup> carpet yarn and synthetic staple fiber plants        | <br><i>Product example</i>   |
| Non-filament |  | Stand-alone machines and turnkey production lines for nonwoven products | <br><i>Product example</i> |

## Sales split 2024



Source: Company information  
Notes: (1) Bulk Continuous Filament; (2) Geographical sales split incl. HRSflow (not in perimeter), Europe includes sales for Türkiye  
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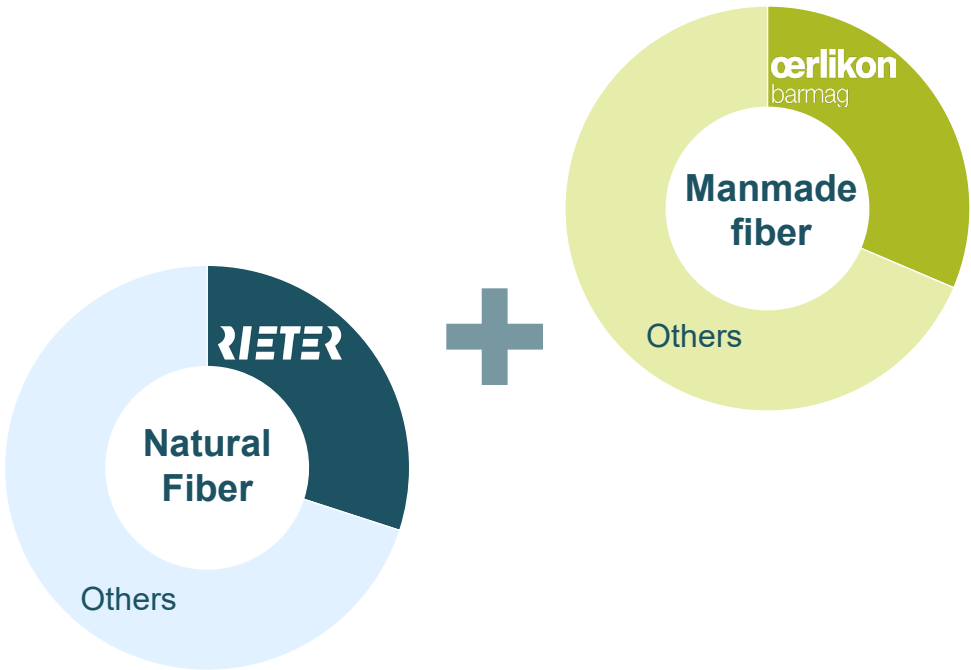


# 3 Strategic Rationale

# Offering Complemented with Expansion into Higher Growth MMF

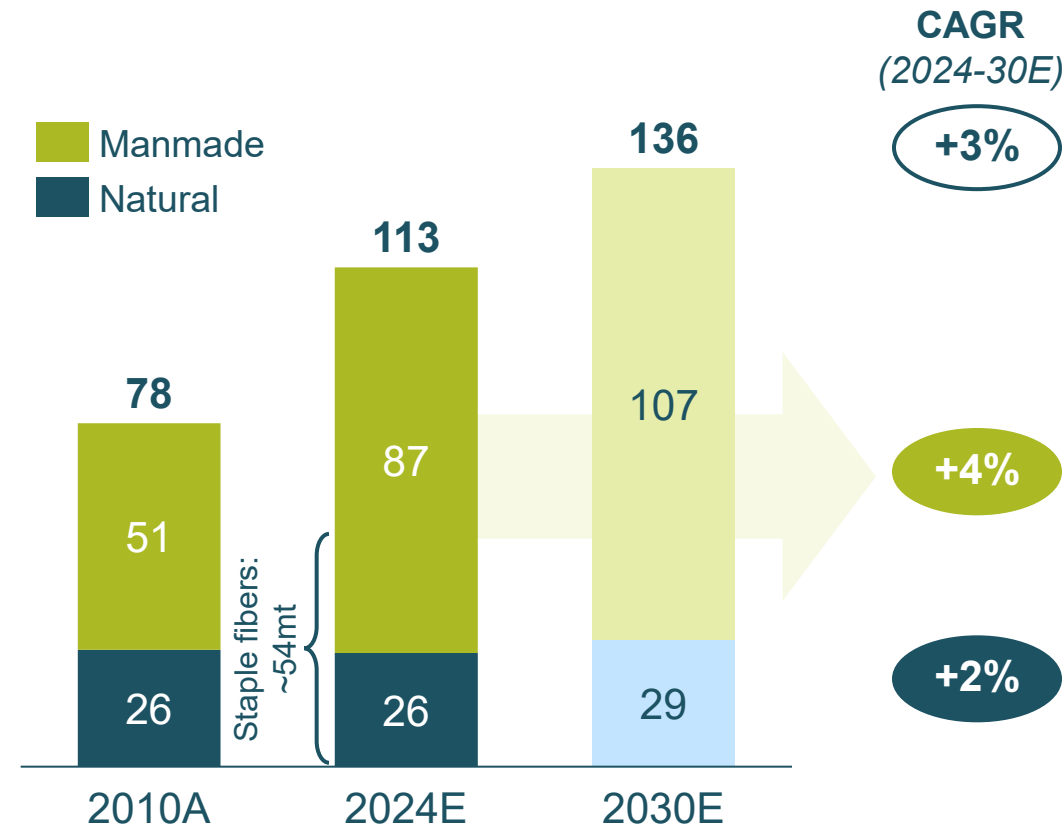


## Offering as global textile player complemented



## With manmade fiber offering higher growth opportunities

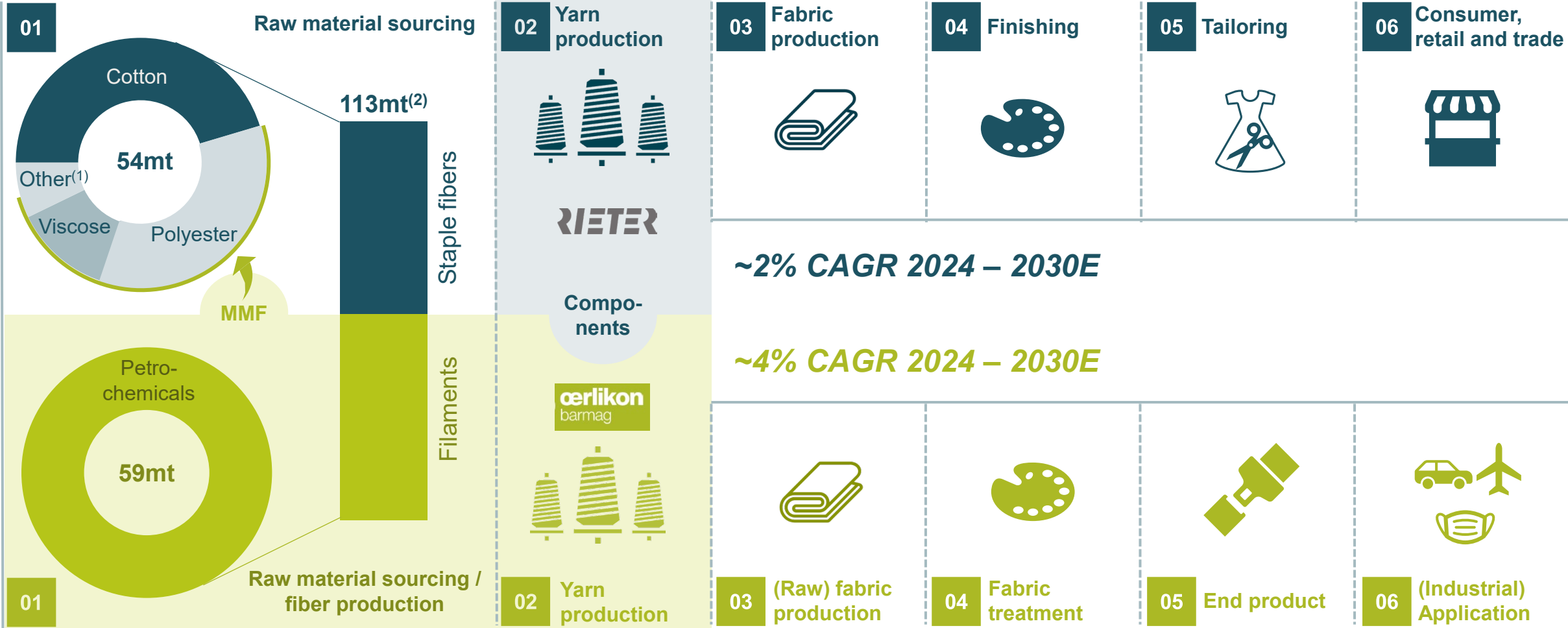
Final consumer demand (in megatons)



Sources: Company information, Wood Mackenzie, third-party research

Untapping the World of Manmade Fibers for Broad Applications

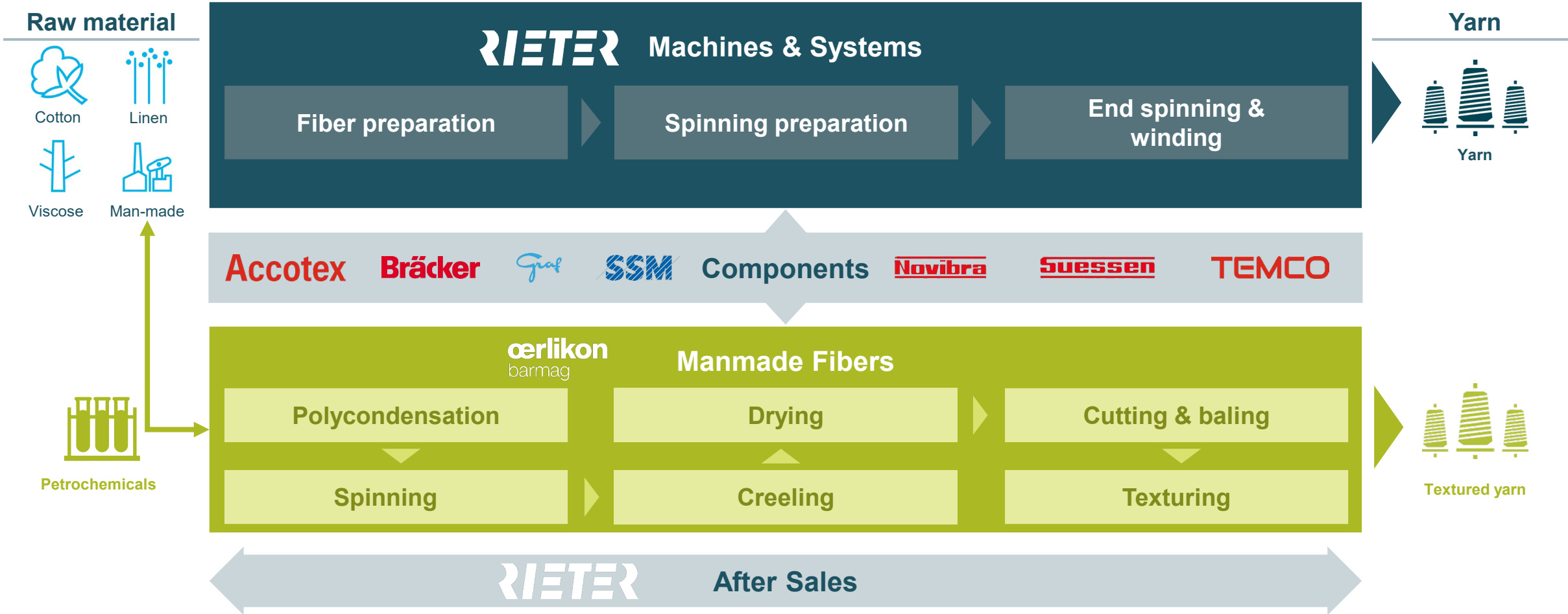
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Sources: Company information, Wood Mackenzie  
Note: (1) Other includes wool, acrylic, nylon, polypropylene; (2) Final consumer demand in Megatons (2024)  
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# Comprehensive Solutions From Fiber and Melt to Yarn

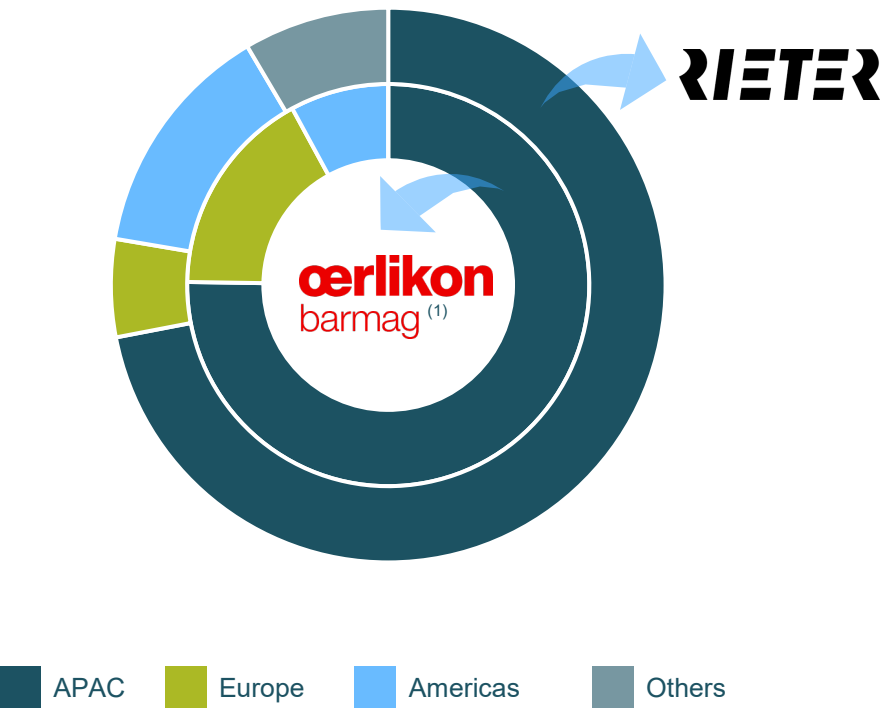


# Complementary Footprint, Technologies and End-Markets



## Strengthening footprint in key markets

Geographical sales split 2024



## Diversifying end-market exposure

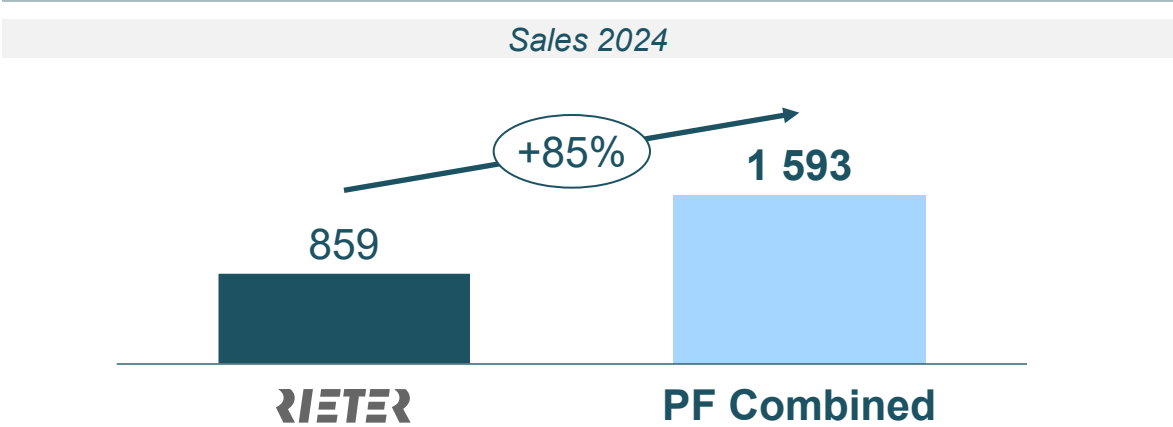
|                             | RIETER | Barmag |
|-----------------------------|--------|--------|
| Apparel and Functional Wear | ●      | ●      |
| Automotive                  |        | ●      |
| Transportation              |        | ●      |
| Flooring and Infrastructure |        | ●      |
| Packaging                   |        | ●      |
| Medical and Filters         |        | ●      |

Sources: Company information  
Notes: (1) Barmag sales split based on sales incl. HRSflow (not in perimeter); Europe includes sales for Türkiye  
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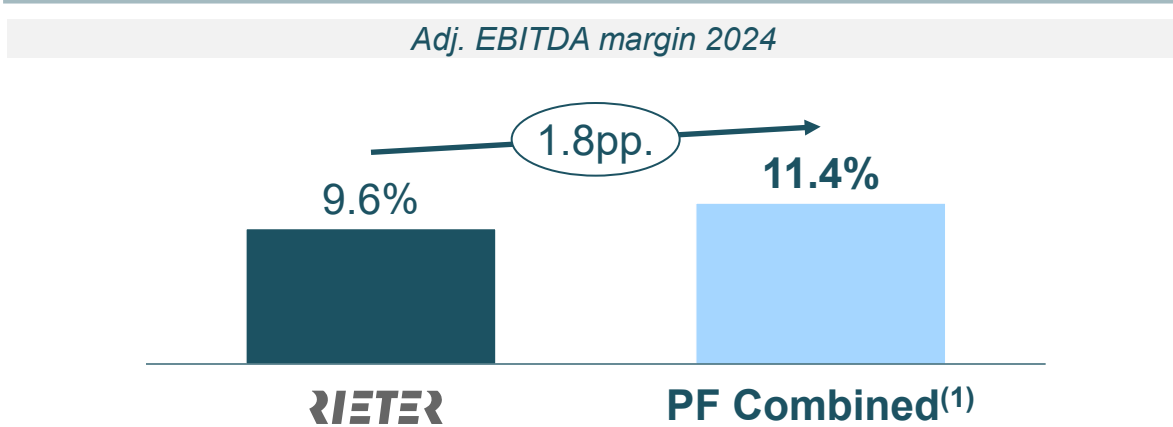
Transaction with Attractive Valuation Improves Financial Profile

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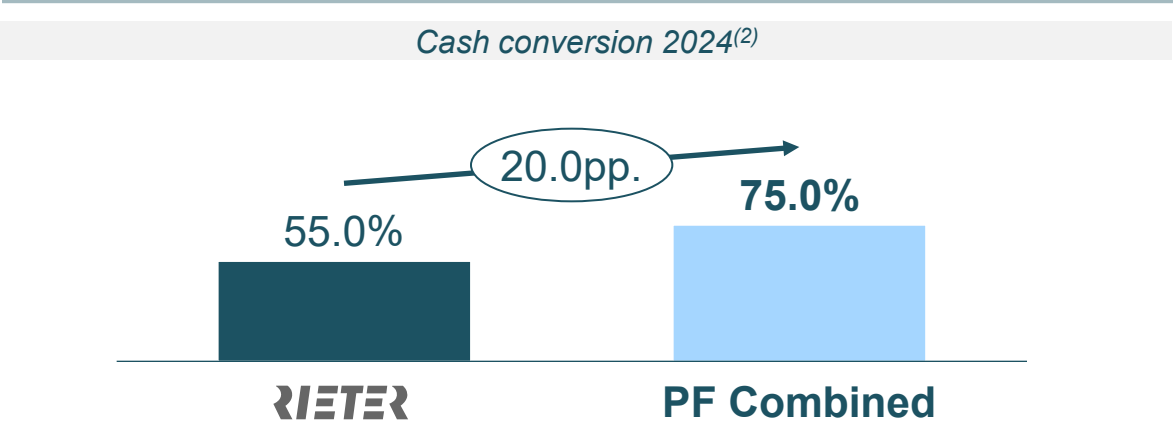
Almost doubling in scale...



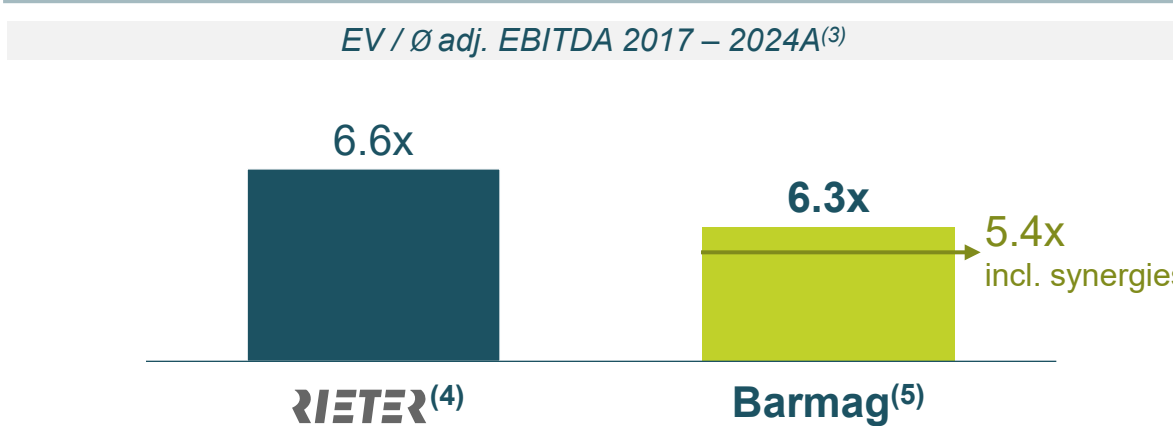
with increased margins...



and enhanced cash generation...



while valuation paid below Rieter's multiple



Notes: "PF Combined" refers to preliminary, unaudited combined financials for FY 2024  
(1) Adjusted EBITDA (for Barmag incl. stand-alone adjustments) and incl. run-rate synergies of CHF 20 million, but excl. transaction-related costs; (2) Calculated as (EBITDA (pre-IFRS) – CAPEX) / EBITDA (pre-IFRS) for PF Combined incl. incl. run-rate synergies of CHF 20 million, but excl. transaction-related costs; (3) EV and EBITDA excluding leasing; (4) EV based on 60d-VWAP of CHF 75.85 as per 2-May-25 (SIX); (5) Based on EV of CHF 850 million; (6) Incl. expected run-rate EBITDA synergies of CHF 20 million  
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## 4 Summary and Process

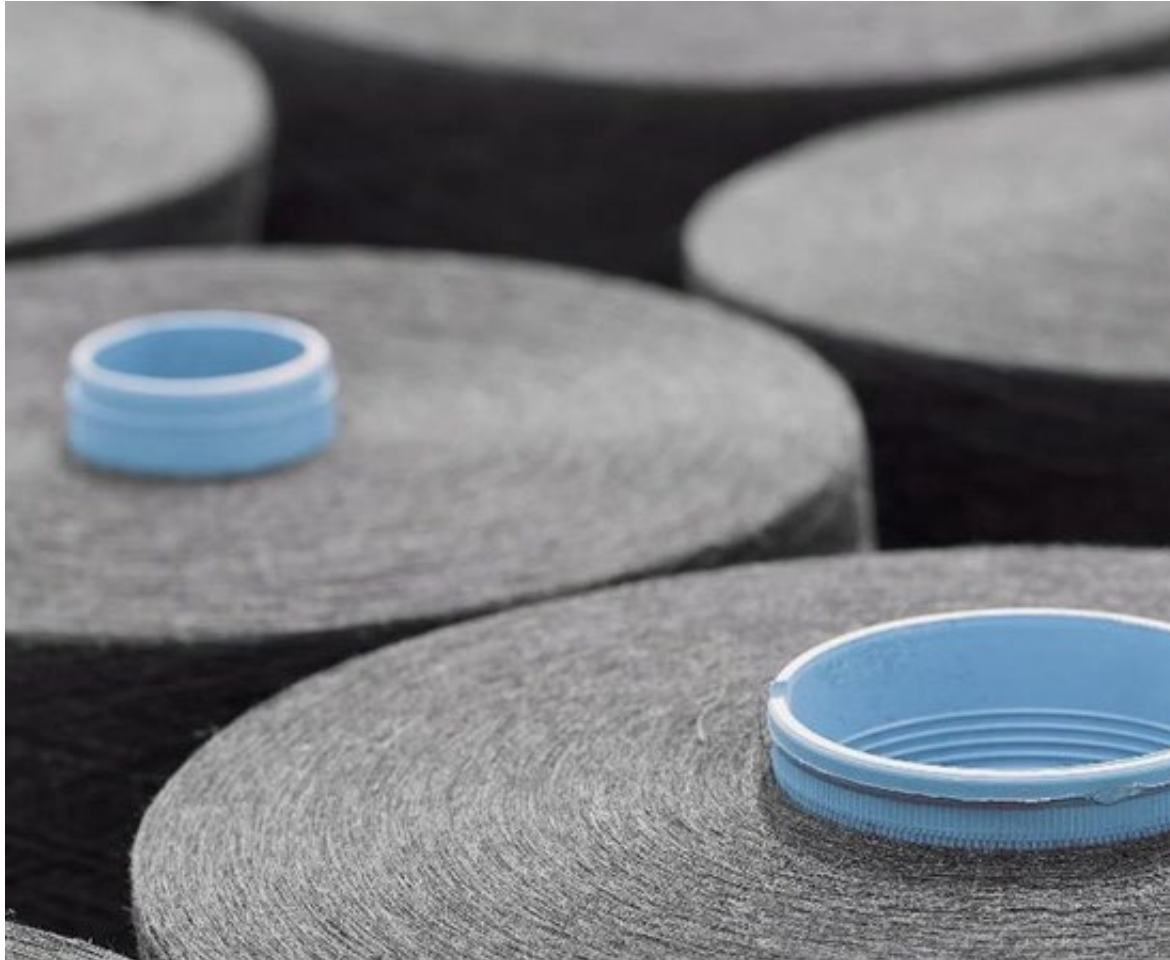


## Concluding Remarks

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- **Unique opportunity for highly strategic acquisition** of a market leader in higher growing manmade fiber market
- **Accelerating Rieter's growth strategy by complementing offering as a global textile player**
- **Attractive valuation** at through-the-cycle EV / EBITDA<sup>(1)</sup> multiple of 6.3x below Rieter's own multiple
- **Financing secured** via bridge loans, with solid permanent capital structure after refinancing comprising of mix of cash-on-hand, syndicated loans and capital increase to maintain sustainable leverage
- Capital increase by way of **rights issue and private placement, backed by Rieter's two largest shareholders**
- Extraordinary General Meeting to obtain **shareholder approval for the capital increase planned for Q3 or Q4 2025**
- Transaction **subject to customary regulatory approval, envisaged closing in Q4 2025**

Notes: (1) Based on adjusted EBITDA for the financial years 2017-2024



## 5 Q&A

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